

**3 Hours of In-Class  
C.E. Credit**



# Introduction to Commercial Brokerage

Learn the basics of commercial real estate brokerage and how it differs from residential brokerage. Learn about the various types of commercial real estate, what determines value, what services are provided, the different skills and knowledge necessary, leases and how to evaluate commercial property. In today's changing real estate market, real estate professionals need the skills to take advantage of all possible income streams. Boost your business and serve your clients and prospects professionally and ethically.

*Important Note: Please bring a basic calculator to this class.*

The course instructor, Jerry Prescott, ABR, AREP, CREP, RECyber, has over 30 years of commercial real estate experience and over 20 years of real estate education experience.

**Enroll today for only \$50!**

## ADVANCE REGISTRATION REQUIRED.

*Please Note: In order to receive continuing education credit, you must be ON TIME, SIGN THE ROSTER and REMAIN IN CLASS for the entire session.*

SELECT	DATE	TIME	LOCATION	CREDIT	COST
_____	Wednesday, July 25	9:30 AM – 12:30 PM	NAMAR / Duluth	3 hours credit	\$50
_____	Thursday, September 6	9:30 AM – 12:30 PM	MSAR / Morrow	3 hours credit	\$50
_____	Wednesday, October 10	9:30 AM – 12:30 PM	Corporate / Tucker	3 hours credit	\$50

## REGISTRATION INFORMATION • INCOMPLETE FORMS WILL NOT BE ACCEPTED.

Date of Birth \_\_\_\_\_ Last Four of S.S.N. \_\_\_\_\_ Email Address \_\_\_\_\_  
 Name \_\_\_\_\_ R.E. License # \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 County \_\_\_\_\_ Home Phone \_\_\_\_\_ Work Phone \_\_\_\_\_

## PAYMENT INFORMATION

Please Make a Selection • Payment must accompany application

Cash \_\_\_\_\_ Check \_\_\_\_\_ MasterCard \_\_\_\_\_ Visa \_\_\_\_\_

Cardholder Name \_\_\_\_\_

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature Required \_\_\_\_\_ Date \_\_\_\_\_

**REFUND POLICY**  
Course fee is non-refundable and non-transferable.

**PAYMENT TOTAL:**  
\_\_\_\_\_

## FAX, MAIL OR BRING YOUR COMPLETED APPLICATION TO THE CORPORATE CENTER.

**GAMLS Corporate**  
1414 Montreal Road  
Tucker, Georgia 30084  
**770-493-9000**  
**770-621-2211 Fax**

**GAMLS Training Institute  
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1671 Adamson Parkway  
Morrow, Georgia 30260  
**770-961-2203**

**GAMLS Training Institute  
@ Northeast Atlanta Metro  
Association of  
REALTORS® (NAMAR)**  
2145 Duluth Hwy.  
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**770-493-9000**

**GAMLS Training Institute  
@ Cherokee Association of  
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